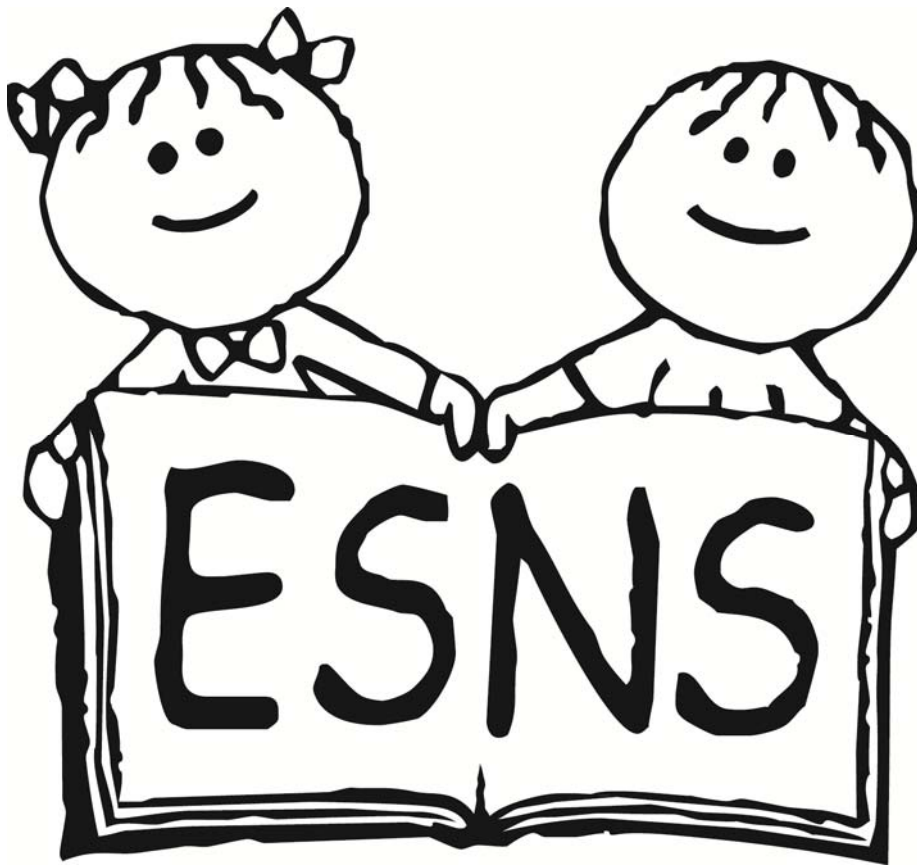


Educational Special Needs Services

"Partnering with parents and teachers to meet
the needs of students in traditional classrooms."



*Annual Report
2011*

President's Message

Educational Special Needs Services, a not-for-profit corporation in Tucson, Arizona, was developed to provide parents, students, school administrators and teachers with guidance, testing, referral and support for students with special needs. We care for the whole individual, addressing needs in the academic, attendance, behavioral, health, and social areas. From our inception in June 2000 through the summer of 2011, we have provided services to more than 445 clients as well as hearing and vision screening for thousands of school children.

We continued to offer our academic tutoring and educational support programs, including summer study skills classes for home schooled students as well as middle and high school students. We also continue to provide organizational classes and services to an increasing number of students.

Due to the generosity of our contributors, we were able to continue to offer sliding scale fees for all of our clients who qualified based on income as well as additional scholarships for those with extenuating circumstances. The mileage scholarship, first offered in 2007 was greatly appreciated and is now included for all clients on a sliding scale basis. By offering a sliding scale for service fees and mileage as well as other scholarships we were able to assist more clients in need of support services who would not have received assistance due to an inability to afford them.

Judith A. Sanford, *President*

Treasurer's Message

Educational Special Needs Services desires that all students who need services are able to receive them regardless of financial ability to pay. To meet the needs of those with financial needs, Educational Special Needs Services offers a sliding scale for fees and additional scholarships for those with extenuating circumstances. We were able to offer scholarship assistance beginning in 2002 and to date, more than \$40,000.00 in assistance has been provided.

Fund-raising continues to develop with 100% of the contributions dedicated to scholarships for students. We have had a wonderful response to our request for support in our annual mailer and numerous families now support us in a variety of ways. Current sources of donations are through GoodSearch.com, GoodShop.com, GoodDining.com and GoodToolbar.com, the eScrip program, ink jet, toner and cell phone recycling programs, individual cash and appreciated stock donations, the United Way of Tucson and Southern Arizona and United eWay contributions.

Janna Van Egmond, *Treasurer*

Educational Special Needs Services
Statement of Activities (unaudited)
For the year ended June 30, 2011

REVENUE AND SUPPORT	
Service Income - Net of Discounts	\$ 6,243
Other Income	\$ 286
Investment Income	\$ 2,289
Contributions	\$ 10,392
Total Revenue and Support	\$ 19,210
EXPENSES	
Personnel Expenses	\$ 7,760
Other Expenses	\$ 7,839
Total Expenses	\$ 15,599
CHANGE IN NET ASSETS	\$ 3,611
NET ASSETS, BEGINNING OF YEAR	\$ 171,371
CHANGE IN NET ASSETS	\$ 3,611
NET ASSETS, END OF YEAR	\$ 174,982

Educational Special Needs Services
Statement of Financial Position (unaudited)
For the year ended June 30, 2011

ASSETS	
Current assets:	
Cash and cash equivalents	\$ 170,224
Accounts receivable, net	\$ 110
Other current assets	\$ 4,470
Total Current assets	\$ 174,804
Property and equipment, net	\$ 314
Total Assets	\$ 175,118
LIABILITIES AND NET ASSETS	
Current liabilities	\$ 136
Total liabilities	\$ 136
Total Net Assets	\$ 174,982
Total Liabilities and Net Assets	\$ 175,118

Educational Special Needs Services
Statement of Cash Flows (unaudited)
For the year ended June 30, 2011

Cash flows from operating activities:

Change in net assets	\$ 3,611
Change in operating assets and liabilities:	
Accounts receivable	\$ 118
Fixed Assets	\$ 210
Other Assets	\$ (866)
Current liabilities	\$ (226)
Net cash provided by operations	<u>\$ 2,847</u>
Unrealized gain or loss	<u>\$ -</u>
Net change in cash and cash equivalents	\$ 2,847

Cash and cash equivalents, beginning of year	<u>\$ 167,377</u>
Cash and cash equivalents, end of year	<u><u>\$ 170,224</u></u>

Summary of cash and cash equivalents, end of year

Checking accounts:	
Alliance Bank	\$ 3,948
Savings accounts:	
Alliance Bank CD	\$ 94,976
Alliance Bank Money Market	\$ 9,872
Investment account:	
E*Trade	\$ 8,374
Mutual funds:	
Capital One Direct MM	\$ 48,236
Vanguard Cash	<u>\$ 4,818</u>
Cash and cash equivalents, end of year	<u>\$ 170,224</u>

11 YEARS & STILL SERVING!

WEB SITE

Educational Special Needs Services (ESNS) launched a web site in May 2003 at www.esns-tucson.org. This web site, offers information on the history of our non-profit corporation as well as services available, a lending library, biographies of the founders and service providers along with links to the National Institute for Learning Disabilities and to service providers for people who have questions.

ACADEMIC TUTORING

ESNS offers one-to-one and small group tutorial services for those students who need additional help with work generated in the classroom setting. Services are available for students from pre-school through high school. These services can be provided at our main office or at the client's school or home. Certified educators and non-certified service providers are utilized to provide the most cost-efficient services for clients. Sliding scale fees and scholarships for extenuating circumstances are offered to each client. To date, a total of 389 clients from thirty-nine local schools as well as home schooled students and adults have received services.

EDUCATIONAL THERAPY

ESNS offers educational therapy using a series of techniques designed to stimulate deficit areas in perception and cognition. Skill acquisition and "how to learn" are emphasized, with the ultimate goal of producing independent learners. Service providers must be educators who are trained by the National Institute for Learning Disabilities in order to provide therapy for students. At this time ESNS does not have any students involved in the program. The program, while very effective is expensive and time consuming, possibly requiring more than a three year commitment by both the student and parent. Even though there are no students currently in our program, a number of students who receive academic tutoring benefit from some of the techniques and skills that are crucial in educational therapy. Sixteen clients have received and benefited from educational therapy in the past ten years.

TESTING

ESNS offers a variety of diagnostic testing and has provided these services for twenty-one clients since 2000. This testing helps to determine a client's learning potential and areas of challenge, and is used as a basis to recommend a course of action to meet identified needs. Academic testing is also provided for several local schools as a means to determine academic placement and to identify students in need of remediation. ESNS has provided academic testing for a total of 102 clients.

EXTENDED SERVICES

Students who have special needs require collaboration between parents, educators and other professionals. Recognizing that this is paramount for success, ESNS offers services to clients depending on individual needs. Education and support of families and clients is provided by gathering and preparing information for professional consultations through client assessments, acting as a liaison and advocate for families with professionals in the community as well as developing and maintaining behavior management and organizational plans for school and home. These client relationships may be one time or on-going. ESNS has provided these services for more than 63 clients in the past ten years.

VISION & HEARING SCREENING

ESNS believes that early identification and intervention for vision deficits and hearing loss are crucial to academic success and are key to helping children and preventing long term academic problems. Arizona law mandates hearing screening and recommends vision screening for students from pre-school through high school. Hearing screeners must have a current T³ Training Certificate. ESNS follows the Hearing and Vision Referral Guidelines of the Arizona Department of Health Services. The ESNS screening program began in the 2000 – 2001 school year and has provided screening at more than twelve schools in the greater Tucson area. The ESNS staff continues to provide low cost screening programs for schools utilizing modern screening equipment and parent volunteers as screeners. Since its inception, more than 6607 students have been screened for vision, 2026 for color vision and 7723 for hearing. Students have been identified with both vision and hearing deficits and have benefited by referral and treatment.

ESNS desires to screen students who would not normally be screened for vision or hearing, either as part of their school health programs or due to socio-economic conditions.

'DROP-IN' ORGANIZATIONAL PROGRAM

Realizing that disorganization can threaten a student's success in school, ESNS offers an on-site program for students who either struggle with organization or want to become more organized. This is a year-long program that meets weekly and not only teaches but reinforces organizational skills. ESNS service providers work closely with school personnel to maximize the benefit of this program and have provided services for a total of 219 students over the past ten years.

STUDY SKILLS SUMMER PROGRAM

Understanding that a lack of study skills can be detrimental to the success of students in school, ESNS offered this program for the first time during the summer of 2004. It included six sessions that covered essential study skills including helping students discover 'how' they learn best, how to develop a good study environment and how to use an assignment book. It also covered context clues, use of the dictionary, categorizing and sequencing, topics and main ideas, paragraphs, use of textbooks, reading to understand, taking notes and tests. This class is revised on an annual basis to identify and meet current school requirements. The inaugural class was made up of six students and 101 students have participated to date.

ESNS continue to offer this program to high school students who complete a book and workbook on study skills suggested or required by their high school.

EDUCATIONAL SPECIAL NEEDS SERVICES

*Educational Therapy for Students
With Learning Disabilities*

Low Cost Educational Support Services

Professional Academic Tutoring On Site

Math Tutoring On Site

'Drop-In' Program At Desert Christian Middle School

Scholarships for Those with Financial Need

Parental Support and Informational Services

Staff Support at No Cost to Individual Schools

Informational In-Services for School Staff Members

Low Cost Screening for Vision & Hearing

Free Community Screening for Vision & Hearing

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